



BOOTH SALE ETIQUETTE

By participating in booth sales, Scouts have the opportunity to expand their skills and are promoting Scouting in their communities– all while selling MORE camp cards! With this opportunity comes the responsibility to follow guidelines set by store managers/owners and local and national Boy Scout headquarters. As you participate in booth sales, please keep in mind that selling camp cards at store fronts and in your community is a privilege. This privilege, if abused even unintentionally, could cause all Scouts to lose the opportunity for additional sales at these places of business. Use the etiquette tips below to have a fun and successful booth sale!



DON'T:

- Yell, talk loudly, or ask customers twice
- Eat, drink, or chew gum while in booth
- Use cell phones or hand held games
- Horseplay or get in the way of customers
- Use the store's trash cans. Scouts leave a place cleaner than they found it!
- Park directly in front of the door. If you need to unload near the front door, please do so quickly and move your vehicle immediately
- Sell the camp cards from a car in lieu of a booth
- Ask merchants to help solve your conflicts-Remember you are representing ALL Scouts!
- Leave the Scouts unattended at any time
- Go into the store while working at the booth
- Ask stores for change

DO:

- Observe the booth sale start date
- Wear a uniform & dress for the weather
- Be polite and friendly
- Stay at the booth and out of doorways and walkways
- Keep your table area neat
- Say "Thank You" whether customers buy or not
- Bring proper change
- Have a good attitude and a positive outlook
- Smile and be courteous
- Arrive and leave on time
- Talk and engage with others
- Follow any rules the store requires
- Be prepared to tell the customers about the offers on the Camp Card
- Know your Pack, Troop, Team or Crew goals and your individual goal
- Remove all trash (recycle if possible)

EARN YOUR OWN
WAY TO CAMP



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